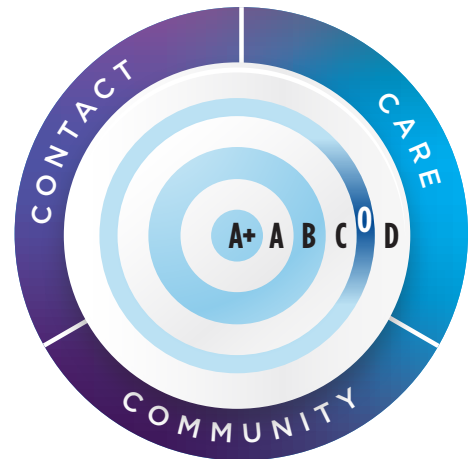




When you work relationally—and focus on building relationships with your clients instead of just the transaction—you’re able to tap into what’s called “the stacking effect.” Much like compound interest, it enables you to increase the number of referrals you receive from your best clients.

### The Stacking Effect



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**Leverage the Stacking Effect**

**CONTACT:**

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**CARE:**

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Notes: \_\_\_\_\_  
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**COMMUNITY:**

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